

# *What Some of Joe & Gail's Past Clients Have To Say About Them*

## *Wendy & David Kim*

Joe and Gail were great! They were always available, always positive, and always on our side during every part of the home-buying process and beyond. The entire experience was like working with true friends. We feel lucky to have met with them and would recommend them to anyone.

## *John and Susan Markowski*

Susan, Mathew and I would like to express our heartfelt thanks to you for the time and effort you devoted in our search for a home in PA.

At times it was a bumpy road, especially at the end, but your professionalism and caring saw us through it and into Skippack. Your calmness and reassurance that things would turn out OK really helped.

Once again, our thanks for all of your efforts these past months. It was greatly appreciated and we hope to see you when you drop by this coming week.

## *Scott and Sandy Rhodenbaugh,*

We had some ups and downs looking at a lot of houses. Joe and Gail could see that we were getting frustrated and would tell us, " don't be in a rush and we will find something"... and we did! Where we wanted to be too!!

## *Tara Pollock,*

Joe and Gail went out of their way to help me with ANYTHING I needed! They answered all of my silly questions and followed up to make sure I didn't forget about anything. If I needed Real Estate services again, I would go directly to Joe and Gail.

## *Becky and Mike Henry*

Thank you so much for assisting us with the sale of our home. Your analysis of our homes value was right on making the sale of our home both quick and profitable. We also want to thank you for the easily accessible answer to all of our questions. You are both professional and easy to work with. Thank you again for all of your help and we will be recommending you to our friends!

"Joe and Gail Barrila spent the time to ensure that I understood the details of buying my first home - from finances to what to look for in a good home to thinking about future resale value. Everything was handled professionally which allowed me to be confident in my purchase. I am very happy in my new home!" [Jason](#)

### ***Albert Pessillo***

Your service was outstanding. From the day you showed us our first house you were both very willing to assist in all details. You were always available for my many phone calls. Two of the greatest people were there for all our needs. We love the house and look forward to your memory in years of great enjoyment.

**I have both bought and sold property with Joe Barrila. He and Gail are so friendly and personable. I'd work with them again in a heartbeat!**

Joe was so fun to work with! What we were looking for was not your typical property. With each place Joe took us to see, he listened to us say what would work and what wouldn't and why. He put together everything we were saying and then found us *the* perfect place. You don't have to take my word for it! Go to our website and look at our video—you can see for yourself that Joe found us exactly what we were looking for! Jennifer Terry

Owner: Jennifer Terry Legacy Retreat House Legacyretreathouse.com

### ***Richard C Sokorai***

Joe & Gail Barrila provided me with the highest level of service from the beginning of my search for a property, in entering into an agreement of sale, and through the settlement process. Their efforts and professionalism made what could otherwise have been overwhelming, a very productive and pleasant experience. I will definitely call in the future for any future buying or selling of real estate.

**Three years later we called Joe and Gail to sell the home we bought and it sold in less than one week.**

### ***Clare Jameson***

I would use Joe & Gail Barrila to help me transact any purchase of real estate. They were very patient and kept me focused on the task at hand. Thanks for all your help.

### ***Adam and Leslie Gates***

Our home search took than we ever expected but Joe and Gail worked very hard to meet our every need especially searching for an old farmhouse. They made our home search fun and interesting. Four years later we called them to sell our home and we are now in a new and bigger home thanks to Joe and Gail.

Thank You

### ***Lysa,***

Joe was always available on the phone Day or Night. Gail was truly interested in what was best for me. They both made it fun looking for my home. They both took away my fears, as a first time homebuyer, it was sometimes scary.

***Craig and Beth Freeman,***

Joe and Gail found us the perfect home on the first day we went out looking. They were prompt in returning all of our calls and followed up with every detail. Thanks again.

***Dave and Melanie Harple***

I cannot begin to tell you how much I appreciate you doing this for us. I just wanted to say thank you for scanning our financial info as well as helping us with all of the other aspects of the home buying process. I am not very clear on what sort of things a realtor usually does but I am pretty sure that you guys are going above and beyond those typical expectations. Dave

Joe

I just want to thank you and Gail for all your kindness and help with Ruth Court. It was a great run meeting you and buying the house.

We have many happy memories, however the time came to move on.....

The house in Florida is great and we both very happy to be here. Our wish is for good health and to put the past behind us. Come visit us whenever possible.

***Albert***

***Nate and Lisa Uba***

Joe and Gail were always very available and responded quickly to our requests. They helped us find the home we were looking for by narrowing in on the features we were most concerned with and finding suitable matches. We would definitely recommend them to friends.

***Beth and Craig Freeman***

All in all the experience was pleasurable. Everything went smoothly (Accept Settlement!!) All potential problems were handled professionally and much to our liking. Thanks for all of your hard work and patience – We love our new home!

Hi Joe and Gail,

Thanks for all of your help. The situation that I was put in made me very uncomfortable and I was losing sleep over it. I don't know how you pulled it off but Joe you saved the day. I had given up and thought that it was my fault for hurting the other people involved. You constantly told me that it was not my fault and stop worrying but it was impossible for me to do that. When I got the call from you saying that everything was taken care of I felt so relieved and cannot thank you enough for not giving up and being on my side against all odds. Tom

Dear Joe & Gail,

Just wanted to say thank you for the gift card - it was very much appreciated! Through this very trying time you proved yourself as a good friend and a great realtor. We weren't an easy couple to deal with and throw in the circumstances - what a recipe for disaster, but you held on and helped solved all the problems.

Thank you so much,

Amy &  
Joe

Please stop by & see us!



May all the joy the season brings  
be yours now and in the coming year.

Happy Holidays

Thanks for helping me buy my  
first home. It's been a little over  
a year now and I love it more every  
day.

Merry Christmas  
Mark

Joe & Gail,

Thanks for all of  
your help through this  
adventure. We sincerely  
appreciate all that you  
have done for us. Keep  
up the good work!

Jon Ferullo &  
Renee Stillhomer

Dear Joe & Gail,

Thank you so much for dropping off the gifts! It was an unexpected surprise. Joey loves his clock and it makes a perfect addition to his "Baseball" room. We're just sorry we missed you.

Please let us know when you can come by for a drink. We would love to show you the house. We will lock up the animals & crack open the good Scotch!

Barb, Joe & Joey

P.S.

Keep us updated on your local singing schedule

Hi Gail & Joe

I want you to know that Shelly and I had a wonderful time at your party.

The food was great and the show was terrific. You are very talented.

Please keep me in mind for next year.

Best regards  
Shelly & Ben  
Goldstem

Dear Joe,

It was great working with you to provide Jason & Leslie Powell with a successful real estate closing.

I believe in maintaining ongoing communication with my customers. If I learn of an opportunity where we can partner again, or if I'm in a position to provide you with a referral, I will be sure to contact you. Meanwhile, if I can be of assistance to anyone you know, please feel free to give them my name and number.

Thank you!

Rich Filipone  
Cardinal Financial

Dear Joe & Gail,

Thank you for your hard work and dedication. We appreciate you both.

~Happy Holidays~

Love,

Eric and Keely  
manning

\*Cheers to our new home!

Joe,

Thank You for all  
your effort on my behalf.

I want to be closer  
to Hersey / daughter.

Warm regards,

Zee

6/2/04

Joe & Gail,

I just wanted 2 Thank u 4  
all your Help & the tools.

I imagine it's frustrating  
explaining ~~the~~ over & over & over  
thesame things Day after Day.

I definitely learned a lot  
though & appreciate your patience.

It was nice having someone  
by my side that I trusted.

You two are great!

Can't wait 2 use the New  
tools - Just Hope I  
don't Need them too often.

Thank  
Again

Joe  
😊

Dear Joe & Gail,

Just a note to let you know how much we appreciate all you have done for us. We are so glad Angela recommended you. You were always helpful and positive even towards the end when we were stressed out.

Thank you for the toolbox. John is using it a lot.

We love our house and are slowly settling in.

Thanks again,  
John, Sue & Matthew

5. If you would be so kind, please tell us about your experience – a short paragraph or more would be great!

We were very pleased with Joe and Gail. We were moving from NY to PA and didn't have the luxury of looking at houses every day. They listened to what we were looking for and set up appointments for us to come down. We had a delay in the sale of our home in NY and they handled the delay here as well. We had a great experience and

6. Would you allow us to use your comments for our client reference list or marketing purposes? yes

**"The highest compliment our clients can give to is the recommendation of our services to friends, family and co-workers"**

we love our home. Thank you Joe and Gail.

5. If you would be so kind, please tell us about your experience – a short paragraph or more would be great!

I was relocating and needed a home relatively quickly. After looking at a few, I wasn't sure if I wanted to continue looking at home, and thought we should switch to condos or townhomes. I was getting frustrated w/ not finding what I wanted. Joe recommended to look at a few more and I am so glad we did. I am very happy!

6. Would you allow us to use your comments for our client reference list or marketing purposes? yes

**" The highest compliment our clients can give to is the recommendation of our services to friends, family and co-workers"**

**Kathy Deisler**

4. Do you have any hesitation in referring anyone you know to our services?

No

5. If you would be so kind, please tell us about your experience – a short paragraph or more would be great!

Joe & Gail were very supportive, professional & friendly. We bought our first house with your help only. We love our house. It was great to work with you because you took time to clear our doubts, point out pros & cons as we looked at houses

6. Would you allow us to use your comments for our client reference list or marketing purposes? yes

**" The highest compliment our clients can give to is the recommendation of our services to friends, family and co-workers"**

**Vigyan and Nidhi**

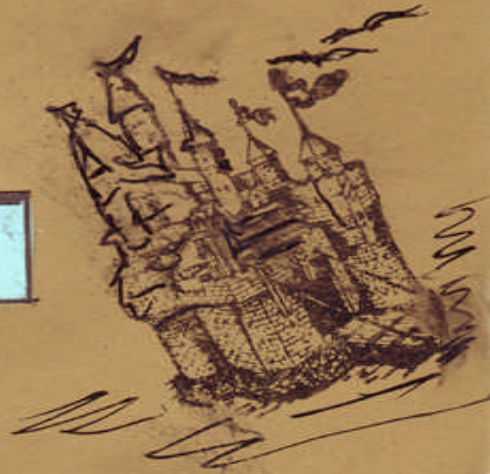
Dear Peace  
Lail,

Thank You So Much!  
I am quite excited about  
this invitation! I simply  
can't wait to come & see you.  
I knew that you two were  
cool, but I didn't have  
a clue that you were  
wonderful! I hate to  
be so emotional  
but I will  
wait for  
this party.

I hope that you  
both are well.

Until then.....

Love & Peace & Soul!



Some of the notes in the testimonial section refer to a party. This is the party they were referring to. Joe and Gail did this for three years. The Party got too big and the room too small. Joe and Gail hope to be able to do this party again. It is a great event. They are considering holding the party outside in the summer as a huge barbeque with great entertainment.



**THE VOICE OF FRANK SINATRA** – Joe Barrila, real estate associate with Re/Max Services in Blue Bell, as the voice of Frank Sinatra and Bobby Darin recently entertained guests at "The Loft" at Limerick Golf Club. "This is a gift completely paid for from us to our clients, friends and associates that we give once a year," says Barrila. The event was hosted by Graham Crouse for 145 clients, friends, family and associates of Joe and Gail Barrila. The entertainment was the "Next Generation Swing" band lead by Craig Raymond and the son of Al Raymond, a famous band leader in our area since the 50's. Special guest singer was recording artist Joanna Gardner; look for her in the Showroom at the Tropicana Casino in spring of 2005. For more information on Re/Max Services Inc. phone 1-215-641-2500, visit [www.phila-homes.com](http://www.phila-homes.com) or write Re/Max Services, 725 Skippack Pike, Suite 100, Blue Bell, PA 19422.